



Sales Account Manager Intern (m/f) in Germany / Austria / Switzerland

Our locations: Germany Schwalbach am Taunus (near Frankfurt), Austria Vienna, Switzerland Zürich

As the winner of the CLEVIS Star Award for the Best Company for internships and in the category Working Atmosphere we offer exciting, challenging internships to outstanding students. You will be provided with a deep, experienced based understanding of Sales and Customer Teams. Interns become an important member of one of our Customer Teams, working directly with the customer, and having selling and account management responsibility. We are seeking students who are leaders who make things happen, analytical thinkers and problem solvers, and excellent communicators. We are looking for individuals who set priorities and follow through on commitments, who work effectively with diverse groups of people and who demonstrate creativity, innovation and initiative.

Summary of Job Responsibilities:

Interns are assigned to specific Customer Teams for the duration of their internship. Their responsibilities include achieving competitively superior in-store presence of our brands at assigned grocery or retail drug accounts. Additionally, interns are assigned special projects to complete, and are expected to make meaningful contributions to the growth of our brands by completing business analyses and participating in account presentations. Interns are expected to learn and use conceptual selling techniques and data-based presentations.

Qualifications

We are looking for

- Minimum education of BA or BS with good academic results.
- Experience of either living in Germany, Austria or Switzerland or knowledge of its market.
- Fluency in German
- Ability to communicate in English within the business environment.
- A valid drivers license.
- Strong skills in leadership and communication.
- Ability to set priorities and follow through on commitments.
- Ability to work effectively with diverse groups of people, and demonstrate creativity, innovation and initiative.

Further information for your application

<https://pg.taleo.net/careersection/10000/jobdetail.ftl?job=CBD00015484>