



Career in Sales – Wella & P&G Fine Fragrance –

Entry Management Positions in Germany / Austria / Switzerland (m/f)

Join our team today and be part of a growing company on an exciting journey to become one of the largest beauty businesses in the world with an enviable portfolio of innovative, leading edge brands designed to delight, inspire and bring confidence to our consumers.

As a **Key Account Manager** in this creative and dynamic business you will be responsible for building partnerships with our customers and using your drive, ingenuity and passion to deliver sales goals.

The **Key Account Manager** delivers NOS, shipment and share goals by executing Category / Team business plans underpinned by collaborative customer partnerships. Operating as part of a multi-disciplinary team you will be expected to demonstrate leadership and a passion for winning, bringing your unique perspective and growing expertise to deliver the best possible result whilst also learning from those around you.

We offer you responsibility from day 1, a clear mandate to act and the support and infrastructure to enable you to succeed. Training is provided both on and off the job and you will be mentored by a colleague. Additionally, we offer a competitive salary & compensation package and clear promotion opportunities.

We ask in return you bring spirit, intuition, negotiation skills and entrepreneurship. We are seeking people with a passion for Beauty, with ideas and creativity who overtime will develop a deep understanding of the business to help shape its future to drive continued success.

Qualifications

To meet our minimum entry requirements we seek:

- Minimum education of BA or BS with good academic results
- Experience of either living in Germany, Austria or Switzerland or knowledge of its market.
- Prior work experience would be advantageous. We will consider candidates with up to 3 years work experience.
- Fluency in Business German
- A valid driving license

Further information for your application:

<https://pg.taleo.net/careersection/10000/jobdetail.ftl?job=SLS00000297>